



# **2009 VA/DoD Sharing Conference**

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## **David Grant USAF Medical Center VA Northern California Health Care System**

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# Overview



- Key Principles
- Locations
- History of JV
- Services Provided
- Capabilities
- Staff Integration
- Joint Incentive Funds
- JV Workload
- Resources
- Unique JV Challenges
- Keys to Success as a JV
- Future Initiatives





# Key Principles



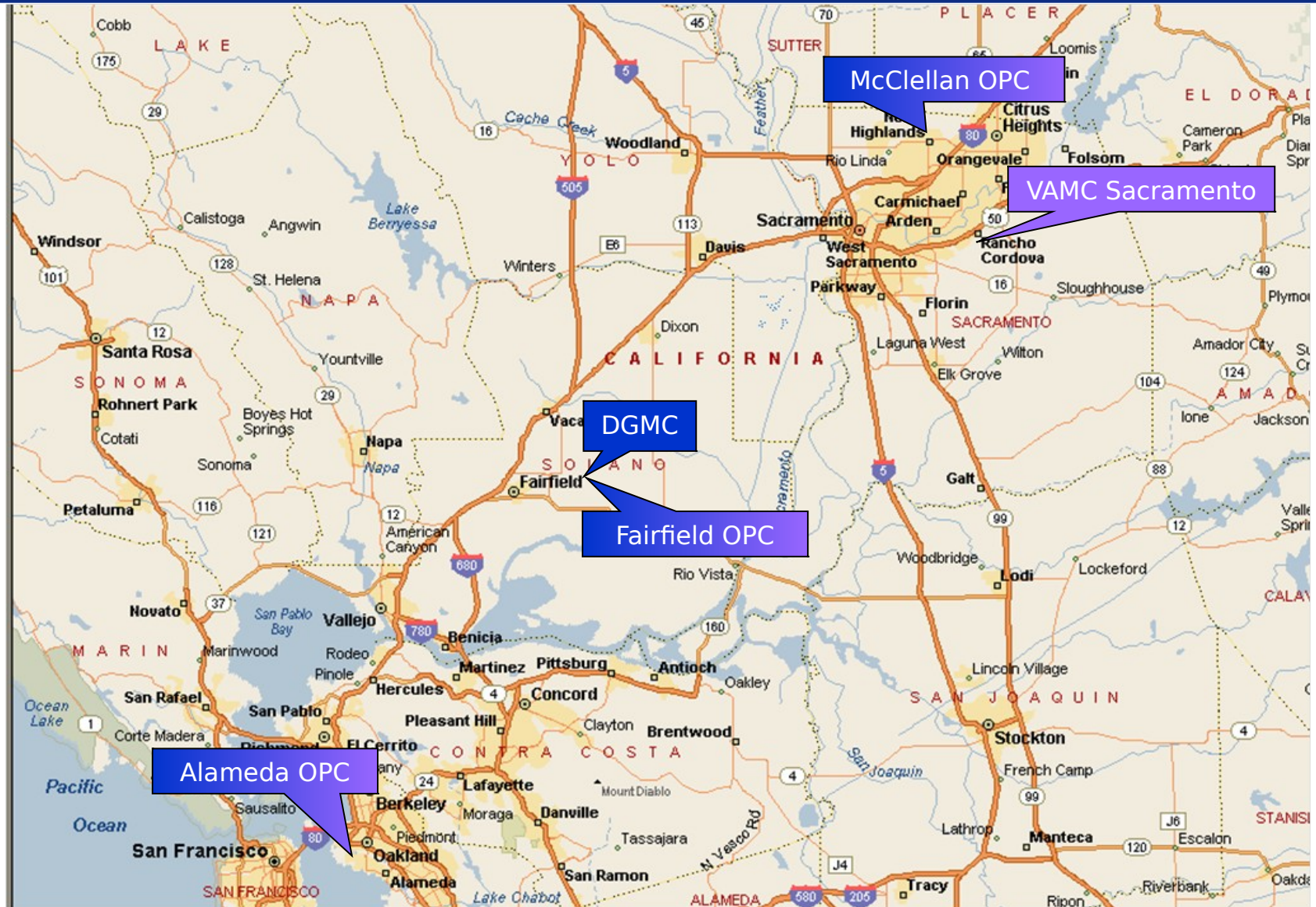
- **Collaboration** - to achieve shared goals through mutual support of both our common and unique mission requirements
- **Stewardship** - to provide the best value for our beneficiaries and the taxpayer
- **Leadership** - to establish clear policies and guidelines for VA/DoD partnership, promote active decision-making and ensure accountability for results







# Travis AFB / VANCHCS Locations





# History of Joint Venture



- Sharing agreement between 60 MDG and VANCHCS established in 1994
- Veterans utilize DGMC for inpatient, outpatient, emergency and specified diagnostic services
- VA Fairfield Clinic (adjacent to DGMC) includes joint neurosurgery clinic and DoD contract chiropractic clinic
  - Separate agreements allow VA patients to use Fisher House & AF Billeting
- 60 MDG Satellite Clinic located at VA's North Sacramento site
  - 6 PCMs for 60 MDG enrollees located at Sacramento site
    - Includes active duty Coast Guard and dependents
  - VA provides lab, x-ray, pharmacy services to TRICARE beneficiaries through JV; no patient co pay for visit or ancillary services
- Agreement incorporates Pre-Sep Program, a consolidated DoD Pre-Separation and VA Comprehensive and Pension physical
  - 25-50 per month
- **DES (Disability Evaluation System) Pilot Demonstration Site**
- Joint Inpatient Mental Health Unit, Opening June 16<sup>th</sup>, 2009



# 1994 - 2009

## 15 Years of Sharing



- 24 hour Emergency Care
- DGMG Satellite Clinics
- Night Hawk Radiology Reads
- Courier Service
- Clinical Space for Outpatient Care
- Radiation Oncology
- Lab support
- Hyperbaric Care
- Inpatient Care
- Emergency Management
- Hemodialysis/Peritoneal Dialysis
- Neurosurgery
- BDD Program
- Education and Training
- Ambulatory Procedures
- Security Access Support Agreement
- Interventional Radiology
- Oral Maxillofacial
- Vets Access Fisher House & AF Inn
- Pharmacy Support
- Radiology
- Plastic Surgery





# Capabilities





# Staff Integration



**“The staff is seamless. We have a completely integrated staff, working and growing together.”**







# Joint Incentive Fund Projects



<b>FY 04 -Joint Hemodialysis Center</b>	<b>\$1.6M</b>
<b>FY 05 -Joint Peritoneal Dialysis</b>	
<b>\$0.6M</b>	
<b>FY 06 -Joint Neurosurgery</b>	<b>\$5.5M</b>
<b>FY 07 -Joint Radiation Oncology Center</b>	
<b>\$5.7M</b>	
<b>FY 08 -Joint Inpatient Mental Health Unit</b>	
<b>\$4.9M FY 09</b>	<b>Planned Joint</b>



# Joint Venture Workload



## ■ Outpatient Services provided by DGMC

	FY04	FY05	FY06	FY07	FY08
<b>Outpatient Visits</b>	<b>767</b>	<b>959</b>	<b>1,375</b>	<b>1,512</b>	<b>2,207</b>
<b>APVs</b>	<b>7</b>	<b>5</b>	<b>17</b>	<b>33</b>	<b>28</b>
<b>Rad Therapy</b>	<b>2,388</b>	<b>2,750</b>	<b>3,575</b>	<b>4,414</b>	<b>4,080</b>
<b>Radiology Films Read</b>	<b>431</b>	<b>594</b>	<b>880</b>	<b>767</b>	<b>920</b>
<b>Hemodialysis</b>	<b>0</b>	<b>643</b>	<b>2,467</b>	<b>3,747</b>	<b>3,788</b>
<b>Peritoneal Dialysis</b>			<b>11</b>	<b>48</b>	<b>62</b>

## ■ Outpatient Services provided by the VA

	FY04	FY05	FY06	FY07	FY08
<b>Laboratory</b>	<b>20,918</b>	<b>22,854</b>	<b>14,323</b>	<b>15,100</b>	<b>17,438</b>
<b>Pharmacy</b>	<b>17,383</b>	<b>15,503</b>	<b>13,297</b>	<b>11,330</b>	<b>9,543</b>
<b>Radiology</b>	<b>1.209</b>	<b>1.562</b>	<b>1.176</b>	<b>1.016</b>	<b>1.034</b>



# Joint Venture Workload



## ■ Neurosurgery

	<b>FY07</b>	<b>FY08</b>
<b>Outpatient Visits (VA only)</b>	<b>537</b>	<b>502</b>
<b>Inpatient (VA/DoD)</b>	<b>98/69</b>	<b>103/92</b>

## ■ Inpatient Services provided by DGMC

	<b>FY04</b>	<b>FY05</b>	<b>FY06</b>	<b>FY07</b>	<b>FY08</b>
<b>Dispositions</b>	<b>246</b>	<b>217</b>	<b>362</b>	<b>474</b>	<b>535</b>
<b>Occupied Bed Days</b>	<b>907</b>	<b>701</b>	<b>1,173</b>	<b>2,016</b>	<b>2,280</b>





# Resources

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- **Reciprocal reimbursements:**
  - **75% of CMAC outpatient rate**
  - **75% of TRICARE inpatient rate**
  
- **Additional reimbursements**
  - **Dispensing fee for pharmacy scripts**
  - **Courier services between facilities**
  - **Leased space based on 75% of BOMA rate**
  
- **Utilization of Fairfield OPC in Contingencies**
  
- **Other VISN 21 Agreements with DGMC**



# Unique JV Challenges

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- **Incompatible budget systems**
  - VA's Financial Mgt System doesn't interface directly with DFAS
  - Awaiting modifications to allow VA to use IPAC (Intra-Governmental Payment and Collection) payment to make Fee Basis payments generating VA workload
- **Dual eligibles and differing benefit structures**
- **IT systems**
  - VistA and AHLTA systems not integrated
  - Workarounds are a challenge
- **Frequent turnover of DoD staff/Deployments**
- **Admin/Ancillary Support Challenges**
  - Need for focus on admin support while growing medical programs



# **Why We are Successful**

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- **Patient-centered focus**
- **Trust and integrity between VA and DoD**
- **Engaged and supportive leadership**
- **Regular Meetings/Ongoing Communication**
  - **Monthly Joint Initiatives Working Group**
  - **Quarterly Executive Management Team meetings**
  - **Reciprocal Reimbursement Methodology**
  - **User Review of Master Sharing Agreement**
  - **Annual Joint Strategic Planning Sessions**
- **Address issues early on**
- **Keep looking for win-win opportunities**
  - **Doesn't have to be a zero sum negotiation**





# Future Initiatives

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- **Joint Cardiovascular Care Center**
  - **Submittal FY09 for Joint Incentive Funds**
  
- **Other Initiatives Being Considered**
  - **Prostate Brachytherapy (Sacramento VAMC)**
  - **Concurrent Chemo/Radiation Therapy (DGMC)**
  - **Joint Physical Therapy Program (McClellan OPC)**
  - **Joint PTSD Residential Rehab (Travis AFB)**
  - **USAF Satellite Clinic (Alameda Point OPC)**



# Questions?

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# Contact Information

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